

PRODUCT DESCRIPTION

As individuals approach retirement, their goals change from saving to turning that savings into a guaranteed income stream to last throughout retirement. With people living longer than ever, fewer employers offering defined benefit plans and an uncertain future for Social Security, many retirees are now responsible for creating their own retirement income from their personal savings.

A deferred income annuity from Principal Life Insurance Company offers you a regular income stream in retirement. It's a way to help you plan now for money later on.

Product Description	Details
Premiums	<ul style="list-style-type: none"> ▶ Initial premium minimum: \$10,000 ▶ Subsequent premium minimum: \$2,000 ▶ Maximum premium: \$2 million (up to \$5 million with home office approval) ▶ Qualifying longevity annuity contract (QLAC) premium is limited to the lesser of \$125,000 or 25% of total IRA balances as of prior year end (excluding Roth and Inherited IRAs)¹
Issue Age	<ul style="list-style-type: none"> ▶ Nonqualified: 0-93 ▶ Qualified: 0-68 ▶ QLAC: 0-82
Owner/Annuitant	<ul style="list-style-type: none"> ▶ For single life annuity income options, the owner and annuitant must be the same (unless a nonnatural owner) ▶ For joint life annuity income options, the owner and annuitant do not need to be the same; however, the owner must be one of the annuitants ▶ Joint owners/annuitants must be spouses
Annuity Income Options	<ul style="list-style-type: none"> ▶ Life Only ▶ Life with Guarantee Period (not available with QLAC) ▶ Life with Cash Refund ▶ Life with Installment Refund (not available with QLAC)
Income Start Date	<ul style="list-style-type: none"> ▶ Selected at contract issue ▶ Can make a one-time adjustment during the life of the contract (based on the Income Start Date Adjustment guidelines)
Income Payment Deferral Method	<p>Minimum deferral period: 13 months Maximum deferral period:</p> <ul style="list-style-type: none"> ▶ Nonqualified: Earlier of 30 years or age 95 ▶ Qualified: Earlier of 30 years or age 70½ ▶ QLAC: Earlier of 30 years or the first day of the month following the owner reaching age 85
Income Payment Frequency	<ul style="list-style-type: none"> ▶ Monthly ▶ Quarterly ▶ Semiannually ▶ Annually
Death Benefit	<p>A death benefit is payable when an original owner (and joint owner if any), dies prior to the income start date. The death benefit will be the total of all premium payments made as of the date of death. After the income payments start, the death benefit will depend on the annuity income option selected.</p>

Not FDIC or NCUA insured

May lose value • Not a deposit • No bank or credit union guarantee
 Not insured by any Federal government agency

Income Start Date Adjustment*

- Prior to the Income Start Date, client may make a one-time change to the Income Start Date
- Allows client to accelerate or defer the Income Start Date
 - May accelerate the Income Start Date by up to five years (provided it is no sooner than 13 months after the latest premium payment)
 - May defer the Income Start Date up to five years from the original Income Start Date (must be within the maximum deferral period limits)

Payment Advancement*

- Automatically issued at no additional cost, subject to state availability
- Available for nonqualified contracts receiving monthly income payments only (not available with other payment frequencies)
- Not available for qualified contracts, including QLAC
- Must be at least age 59½ to exercise
- Available to exercise after the Income Start Date
- Allows client to advance up to six income payments and receive in a lump sum
- Limited to four requests over the life of the contract
- Income payments must resume before this option may be exercised again

HOW THIS WORKS – If client elects to receive four monthly income payments in advance, he or she would receive a lump sum of four scheduled monthly income payments. The client will not receive a monthly payment for the months payments were advanced.

Inflation Protection*

- **Annual Increase Rider**
 - Elect to have payments increase annually by 1%, 2%, 3%, 4% or 5%
 - Available at issue for no additional fee
 - Income payments are lower in the early years when this rider is elected
 - Applies during the income phase
 - Not available when purchased as a QLAC
- **Consumer Price Index (CPI) Rider**
 - Elect to have income payments adjusted annually for increases in the CPI-U (if any)
 - Available at issue for no additional fee
 - Income payments are lower in the early years when this rider is elected
 - Applies during the income phase
 - Not available when purchased as a QLAC

*Subject to state availability. Contract rider descriptions are not intended to cover all restrictions, conditions or limitations. Refer to rider for full details.

Take a look at the hypothetical example below showing how a Principal Deferred Income Annuity can provide a regular guaranteed income stream to last throughout your retirement.

	Age	Premium	Payout Rate	Annual Income For Life at 70
Deferral Period	65	\$500,000	8.5%	\$42,360
	66	–	–	
	67	–	–	
	68	–	–	
	69	–	–	
	70	\$500,000	–	\$42,360

James, Age 65, and Anne, Age 60

- James and Anne are married. James is retired, while Anne is still working.
- The couple has a \$500,000 lump sum to invest, which is a portion of James' 401(k) plan.
- They are looking for income to replace Anne's income when she plans to retire in about five years.
- The couple is interested in a single life payout, starting when James turns 70.

This is a hypothetical example for illustrative purposes only. Payout is based on a monthly income of \$3,530 and single life with cash refund payout option. Rates are subject to change and payout will vary with premium amount, age, gender and annuity income option selected.



WE'LL GIVE YOU AN EDGE®

¹ Additional restrictions may apply. The dollar limit applies across all qualified retirement plans and IRAs (excluding Roth and Inherited IRAs) collectively. The percentage limit applies to each qualified plan separately and to IRAs on an aggregate basis. There are restrictions on how premium limit rules can be applied. There are also restrictions on how qualified plan assets can rollover to a QLAC. It is the client's responsibility to ensure QLAC premium limitations are met. Roth IRAs cannot be treated as a QLAC.

Guarantees are based on the claims-paying ability of Principal Life Insurance Company

Tax-qualified retirement arrangements, such as IRAs, SEPs and SIMPLE-IRAs are tax deferred. You derive no additional benefit from the tax deferral feature of the annuity. Consequently, an annuity should be used to fund an IRA, or other tax qualified retirement arrangement, to benefit from the annuity's features other than tax deferral. These features may include guaranteed lifetime income, guaranteed minimum interest rates and death benefits without surrender charges.

Annuities are issued by Principal Life Insurance Company, a member of the Principal Financial Group®, Des Moines, IA 50392, Principal.com.